



Dario's Truffles: Operations Associate

Dario's Truffles is a premier supplier in the Nordics of the finest truffles, serving an elite clientele including top-tier restaurants and exclusive retail outlets. Our dedication to excellence and our passion for customer satisfaction sets us apart in the fine foods industry. We are seeking to expand our team and hence looking for the right candidate to support us in our long term growth.

Job Title: Operations Associate

Location: Søborg, Copenhagen

Role Overview

In your role as Operations Associate you will be responsible for daily customer contact, handling daily operations including order expedition and delivery of our products to ensure the best possible customer experience. You will also be contributing in sales and business development within our growing Scandinavian market. This full-time role is ideal for individuals who have a passion for the world of food and are also interested in exploring and expanding their skills in business and sales development. Offering the benefit of flexible working hours, this position provides a balanced approach to work-life integration while offering ample opportunities for career growth and development in the fine food business sector.

Key Responsibilities:

- Operational assignments, including order handling, selecting, packing and delivery of fresh truffles and related products to industry leading business- and retail clients
- Efficiently manage inventory and maintain records of orders and customer satisfaction
- Represent the company with professionalism during client interactions to uphold our reputation for excellence.
- Maintain current and new B2B relationships in the food industry, including sales support and identification of new business opportunities with existing and new clients.
- Opportunity to support marketing efforts and participate in events to enhance brand visibility and client engagement.
- Administrative assignments, including invoicing, logistics records and order records
- Ad hoc work needed to successfully run operations incl. inventory maintenance

Your Background and Qualifications:

- Highly motivated, independent worker with the ambition to take on responsibility and advance within the company.

- Exceptional organizational and time management skills, with a detail-oriented approach.
- The ability to work independently and proactively to meet company goals
- Valid driver's license, and the ability to perform physical tasks associated with product handling.
- Excellent communication and interpersonal skills and an outgoing personality for effective client and team interactions in English. Proficiency in Danish is desirable but not a requirement.
- Prior experience in a role in the food industry either as a chef or purveyor, or/and experience in sales and business development is a plus.
- A positive, team-oriented mindset with a passion for the culinary industry and business growth.

What We Offer:

- A full-time position within a prestigious company in the luxury food sector, with the advantage of working hours with high flexibility.
- The opportunity to be part of a passionate team in a supportive, collaborative environment.
- Opportunity to work closely with world leading restaurants and chefs
- A competitive compensation package, reflecting your experience and qualifications
- Regular visits to partners, suppliers and clients, national and international
- Career development opportunities, particularly in sales and business development, within a growing and ambitious company. For the right candidate, there will also be an opportunity to contribute to sales strategy development and execution to drive further business growth.

Application Process

We are keen to fill this position and welcome applications from candidates ready to join our team. Please submit your CV and a cover letter detailing your interest and suitability for the Operations Associate role. Applications are to be sent to jobs@dariostruffles.dk

Should you have any questions or require further details about the position, please contact Dario Perisic at 52 74 97 76 or jobs@dariostruffles.dk

About Dario's Truffles:

Dario's Truffles is a premier supplier in the Nordics of the finest truffles, serving an elite clientele including top-tier restaurants and exclusive retail outlets. Our dedication to excellence and our passion for exceptional quality of our products and customer satisfaction sets us apart in the culinary world.

We are a growing company with a mission to further explore the Nordic market, working closely with existing and new clients. Our mission extends beyond sales; we aim to be an integral part of the culinary community, contributing to the industry's growth and innovation.